

# **NEW ACCOUNT APPLICATION FORM**

DEALER CODE / ADVISOR CODE:						CLII	ENT ID:					
				New Client		Existing Clie	nt					
Client Information:	Mr.	Mrs.	Ms.	Dr.		Joint / Spousa	I Information	(if applicable):	Mr.	Mrs.	Ms.	Dr.
Client Registration Owne	ership:	INDI\	/IDUAL	ESTATE	JOINT	. ITE	CORPORAT	TE (Check both	corpora	te and re	elated Pa	arty)
RELATED PARTY	(Signing	Officer for	Corporat	ion)	<u> </u>							
Surname	Fire	st Name ar	nd Initials	;		Surname		First Name an	d Initials			
Male		Single		Married		Male		Single		Marr	ried	
Female Other		Separated Divorced	1	Common-Law Widowed		Female Other		Separated Divorced			imon-La owed	IW
Date of Birth (MM/DD/Y	YYY) So	cial Insura	ance Nun	nber (Req. by CRA	()	Date of Birth (M	M/DD/YYYY)	Social Insura	nce Nun	nber (Re	q. by Cl	RA)
Street Address						Street Address						
City	Postal (	Code	F	Province		City	Posta	al Code	Pr	ovince		
Home Phone	Mobile I	Phone		Other Phone	-	Home Phone	Mobi	le Phone	ō	ther Pho	ne	
# of Dependents Ema	ail		3 4 4 4 5 5 1			# of Dependents	 S Email					
Employment Info	rmatio	า										
Employer	— Тур	e of Busin	ess			Employer		Type of Busine	ess			
		Employed	F	Retired (Previous Employm	ent)			Employed		Retired (F	Previous Emr	olovment)
	I	Jnemploye		Company Pension			· · · · · · · · · · · · · · · · · · ·	Unemploy		Company		
Occupation						Occupation						
Work Phone	Wo	rk Address	6			Work Phone		Work Address				
CLIENT IDENTIFICATI	ON: MAN	IDATORY	FOR NE	W CLIENTS		CLIENT IDEN		MANDATORY	FOR NE		NTS	
Passport Driv	vers Licer	ise O	ther			Passport	Drivers L	icense Ot	her			-
Photo ID must be issued by Fe is not available, please comple with application for approval.							ease complete the	Provincial or Territor Identity Verification				
Identifier # Ex	piry Date	Juri	isdiction a	& Country of Issue		Identifier #	Expiry D	Date Juris	diction &	& Countr	y of Issu	e
ID Personally verified t	oy Adviso	r (Adv	visor's Ini	tials)		ID Personally	verified by Adv	visor (Adv	isor's Ini	tials)		_
BANKING INFORMATIO	N					BANKING INFO	ORMATION					
Void Cheque Attach	ied		Voic	l Cheque On File		Void Cheq	ue Attached		Void	Cheque	On File	
Bank Name						Bank Name						_
Tropoli #						Transit #		Acco	unt #			
Transit #		Acco	ount #						unt <del>17</del>			



### SPOUSAL INFORMATION

IF MARRIED (COMMON-LAW) AND YOUR SPOUSE IS NOT THE JOINT APPLICANT, PLEASE PROVIDE THE FOLLOWING INFORMATION:

Spouse's Last Name		Joint Spouse's Last Name		
Spouse's First Name		Joint Spouse's First Name		<u> </u>
Spouse's Phone Number		Joint Spouse's Phone Numbe	er	
Spouse's Employer		Joint Spouse's Employer		
Spouse's Occupation		Joint Spouse's Occupation		
Occupation's Phone Number		Joint Occupation's Phone Nu	mber	
INCOME	INVESTMENT KNOWLEDGE	INCOME		INVESTMENT KNOWLEDGE
\$30,000 or Less	SOPHISTICATED	\$30,000 or Less		SOPHISTICATED

INCOME	INVESTMENT KNOWLEDGE		INCOME	INVESTMENT KNOWLEDGE
\$30,000 or Less	SOPHISTICATED		\$30,000 or Less	SOPHISTICATED
\$30,001 - \$49,999	GOOD		\$30,001 - \$49,999	GOOD
\$50,000 - \$69,999	FAIR		\$50,000 - \$69,999	FAIR
\$70,000 - \$99,999	LIMITED		\$70,000 - \$99,999	LIMITED
\$100,000 - \$199,999			\$100,000 - \$199,999	
\$200,000 - \$299,999			\$200,000 - \$299,999	
Greater than \$300,000			Greater than \$300,000	
Client Net Worth Calculation (Includes Spouse )			Client Net Worth Calculation (Inclu	des Spouse )
Estimated Liquid Assets (Cash, Investments) =			Estimated Liquid Assets (Cash, Inve	estments) =
+ Estimated Fixed Assets (Real Estate) =			+ Estimated Fixed Assets (Real Esta	te) =
- Estimated Liabilities (Loans, Mortgage) =			- Estimated Liabilities (Loans, Mortga	age) =
= Estimated Net Worth	=	]	= Estimated Net Worth	=

# EXPLANATION OF INVESTMENT KNOWLEDGE

SOPHISTICATED – Describes an investor with extensive knowledge and experience with products including bonds, mortgages, mutual funds, term deposits and real estate.

GOOD – Describes an investor with average knowledge or experience with products including bonds, mortgages, mutual funds, term deposits, and real estate.

FAIR – Describes an investor with some knowledge or experience with products including bonds, mortgages, mutual funds, term deposits, and real estate.

LIMITED – Describes an investor with limited to very limited knowledge or experience with products including bonds, mortgages, mutual funds, term deposits, and real estate.

# **EXPLANATION OF NET WORTH**

LIQUID ASSETS – Assets including cash savings, term deposits/GIC's, securities including RRSP, RESP, TFSA and any other property readily convertible to cash.

FIXED ASSETS – Assets including home, investment properties, vacation properties, vehicles, and any other property including but not limited to pensions or LIRA/LIF that is not readily convertible to cash.

LIABILITIES - Liabilities including credit cards, mortgages, line of credits, car loans, personal bank loans, and any other debts or amount owing.



Account Type Information				
Plan Type:	Plan Type:	Plan Type:	Plan Type:	
OPEN	OPEN	OPEN	OPEN	
Regular RRSP	Regular RRSP	Regular RRSP	Regular RRSP	
Spousal RRSP	Spousal RRSP	Spousal RRSP	Spousal RRSP	
RRIF	RRIF	RRIF	RRIF	
Individual RESP	Individual RESP	Individual RESP	Individual RESP	
Family RESP	Family RESP	Family RESP	Family RESP	
LIRA	LIRA	LIRA	LIRA	
TFSA	TFSA	TFSA	TFSA	
RDSP	RDSP	RDSP	RDSP	
Other	Other	Other	Other	
Plan Number# (s):	Plan Number# (s):	Plan Number# (s):	Plan Number# (s):	
Leverage: Was money borrowed for				
this plan?	this plan?	this plan?	this plan?	
YES NO	YES NO	YES NO	YES NO	
TIME HORIZON	TIME HORIZON	TIME HORIZON	TIME HORIZON	
Less than 1 Year				
1 – 3 Years				
4 – 5 Years				
6- 9 Years	6-9 Years	6-9 Years	6-9 Years	
> 10 Years	> 10 Years	> 10 Years	> 10 Years	
TIME BEFORE YOU NEED TO ACCESS A SIGNIFICANT PORTION OF THE MONEY INVESTED IN ACCOUNT	TIME BEFORE YOU NEED TO ACCESS A SIGNIFICANT PORTION OF THE MONEY INVESTED IN ACCOUNT	TIME BEFORE YOU NEED TO ACCESS A SIGNIFICANT PORTION OF THE MONEY INVESTED IN ACCOUNT	TIME BEFORE YOU NEED TO ACCESS A SIGNIFICANT PORTION OF THE MONEY INVESTED IN ACCOUNT	
RISK TOLERANCE	RISK TOLERANCE	RISK TOLERANCE	RISK TOLERANCE	
High %	High %	High %	High %	
Moderate/High %	Moderate/High %	Moderate/High %	Moderate/High %	
Moderate %	Moderate %	Moderate %	Moderate %	
Low/Moderate %	Low/Moderate %	Low/Moderate %	Low/Moderate %	
Low %	Low %	Low %	Low %	
INVESTMENT OBJECTIVE	INVESTMENT OBJECTIVE	INVESTMENT OBJECTIVE	INVESTMENT OBJECTIVE	
Speculative %	Speculative %	Speculative %	Speculative %	
Growth %	Growth %	Growth %	Growth %	
Balanced %	Balanced %	Balanced %	Balanced %	
Income %	Income %	Income %	Income %	
PLAN INTENT:	PLAN INTENT:	PLAN INTENT:	PLAN INTENT:	
Savings for	Savings for	Savings for	Savings for	
Wealth Accumulation	Wealth Accumulation	Wealth Accumulation	Wealth Accumulation	
Emergency Fund	Emergency Fund	Emergency Fund	Emergency Fund	
Other (Specify):	Other (Specify):	Other (Specify):	Other (Specify):	

### SOURCE OF FUNDS

T2033/T2151/TD2 Transfer RESP/TFSA Transfer Transfer In-Kind (Other) Transfer In-Kind (Dealer Change) Transfer In-Kind (Registered Plan Conversion) Cheque Attached EFT Investment Loan Proceeds (Lender) \_\_\_\_\_\_ RSP Loan Proceeds (Lender) \_\_\_\_\_\_ Other: \_\_\_\_\_



# **EXPLANATION OF TIME HORIZON**

When we ask for this information we intend for you to indicate the time when you believe you will need to access 30% or more of the entire portfolio within your plan to which this question refers within the range of years you indicate. We then use this information to help determine if an investment is suitable for you given the time period you have indicated in holding the investment. You may have more than one plan with us with a different time horizon for each.

### EXPLANATION OF INVESTMENT OBJECTIVE

INCOME - Goal is to generate current income from your investments and less focus on capital appreciation

BALANCED - Goal is a combination of income and growth, typically includes both fixed income and equity mutual funds

GROWTH – Goal is capital appreciation, current income is not a requirement, which may lead you to hold a higher portion of equity funds that have a higher risk tolerance

SPECULATIVE – Goal is capital gain, current income is not a requirement, investor is willing to lose 100% of investment. Typically invested in exempt market products and venture capital funds

### **EXPLANATION OF RISK TOLERANCE**

LOW – For investors seeking a low expected rate of return but sufficient to provide some current income with a low risk that they will lose money in ordinary circumstances over the medium to long term (typically for Canadian fixed income funds);

LOW TO MODERATE – For investors accepting less than normal returns, but with a low risk, although higher than the "low" category, of losing money over the medium to long term (typically for asset allocation funds and balanced funds, although some equity funds qualify);

MODERATE – For investors expecting normal rates of return from equity investments with a normal amount of volatility (typically for Canadian and global large capitalization equity funds);

MODERATE TO HIGH – For investors seeking slightly higher than normal rates of return who are willing to undertake more risk to achieve that (typically for equity funds that invest in specific countries or in specific sectors of the economy);

HIGH – For investors seeking higher returns who are willing to take a substantial risk that they will lose money (typically for equity funds that invest in specific sectors of the economy or in higher risk regions of the world).

RISK/RETURN: In general, the higher your accepted risk tolerance is the higher your potential for greater returns (or greater losses). Alternatively, the lower your accepted risk tolerance the lower the potential returns (or losses).

### **RISK OF BORROWING TO INVEST**

Here are some risks and factors that you should consider before borrowing to invest:

#### Is it Right for You?

#### Borrowing money to invest is risky. You should only consider borrowing to invest if:

- · You are comfortable with taking risk.
- You are comfortable taking on debt to buy investments that may go up or down in value.
- You are investing for the long-term.
- You have a stable income.

#### You should not borrow to invest if:

- You have a low tolerance for risk
- You are investing for a short period of time.
- · You intend to rely on income from the investments to pay living expenses.
- You intend to rely on income from the investments to repay the loan. If this income stops or decreases you may not be able to pay back the loan.

#### You Can End Up Losing Money

- If the investments go down in value and you have borrowed money, your losses would be larger than had you invested using your own money.
- Whether your investments make money or not you will still have to pay back the loan plus interest. You may have to sell other
  assets or use money you had set aside for other purposes to pay back the loan.
- If you used your home as security for the loan, you may lose your home.
- If the investments go up in value, you may still not make enough money to cover the costs of borrowing.

#### **Tax Considerations**

- You should not borrow to invest just to receive a tax deduction.
- Interest costs are not always tax deductible. You may not be entitled to a tax deduction and may be reassessed for past deductions. You may want to consult a tax professional to determine whether your interest costs will be deductible before borrowing to invest. Your advisor should discuss with you the risks of borrowing to invest.



Will any other pe <b>A)</b> Have power o If Yes, explain be	rson or persons: of attorney on this account? elow and ID the individual and	No Yes d complete the Related Party	Section on Page One)		
	l and/or beneficial interest in the information below and the				
				Vill. The beneficiary you name y, you will have to submit a new	
IMPORTANT:	Registered Account	In Trust For (ITF)	TFSA Successor (	Spouse or Common Law ONL	Y)
Last Name	First Name	Relationship	Account %	S.I.N (Required for RESP/TFSA)	DOB (MM/DD/YYY) (Required for RESP)
Last Name	First Name	Relationship	Account %	S.I.N (Required for RESP/TFSA)	DOB (MM/DD/YYY) (Required for RESP)
Last Name	First Name	Relationship	Account %	S.I.N (Required for RESP/TFSA)	DOB (MM/DD/YYY) (Required for RESP)
Last Name	First Name	Relationship	Account %	S.I.N (Required for RESP/TFSA)	DOB (MM/DD/YYY) (Required for RESP)
Is the client/joint	client/power of attorney a:		No yes (if	yes, complete the PEP/HIO/C/	A determination form)
Foreign or do	mestic Politically Exposed Po	erson (PEP), or			,
Head of an In	nternational Organization (HIC	D), or	Report to head of	fice for approval.	
Prescribed fa	mily member of a PEP or HIC	D, or			
Close associa	ate of a PEP or HIO?				
-	accounts, trusts, and other	entities:	Provincial business	s#	
	anadian registered charity				
Client is a Tru					
Complete the for Article of Inco Corporate Re PID		F:	Federal business	#	
	of the following and attach	to NAAF:			
Corporate Inf	ormation Statement				
Trust/other er	ntity information statement				

### IMPORTANT: ARE YOU A US CITIZEN, RESIDENT AND/OR ENITITY FOR US TAX PURPOSES (FATCA)?

NO YES (IF YES, TAX ID #: \_\_\_\_

#### FOR FATCA AND CRA PURPOSES, PLEASE FILL OUT THE DECLARATION OF TAX RESIDENCE FORM BELOW FOR NON-REGISTERED ACCOUNTS:

- RC518 FOR INDIVIDUALS

- RC519 FOR CORPORATIONS



### ACCOUNT STATEMENT DELIVERY

BY CHECKING THE BOX, I AGREE TO RECEIVE MY CLIENT COMMUNICATIONS (INCLUDING STATEMENTS, TRADE CONFIRMATIONS, AND TAX DOCUMENTS) ELECTRONICALLY (WHERE APPLICABLE) VIA THE EMAIL ADDRESS PROVIDED.

#### I AGREE TO E-DELIVERY

By Signing up for E-Delivery, this will allow secure email notification of statements to the email of your choice. Statements are then available in a secure environment on the following link which is emailed to you: "https://mycandorportfolio.flex.univeris.com/iconnect/u/login.page"

Login access is provided by your representative or by contacting Head Office. If you would like to continue receiving paper statements or already have granted electronic consent, please disregard this section of the NAAF.

The Client has read and understands and consents to the electronic delivery of the documents (and/or types of documents) listed below that Candor elect(s) to deliver electronically, all in accordance with instructions below.

- 1. The Client will receive quarterly account statements for the periods ending March 31, June 30, September 30, and December 31 annually.
- 2. Candor will send an email notification when the statements are available online within 20 days of the end of the quarter.
- 3. Electronic Documents including quarterly account statements are available by going to our secure website (www.candorgroup.com) and selecting the Statements tab. The Client will login to the secure site with the username and password provided by Candor and select or click on the menu button labeled Documents, which will provide access to the Client's quarterly account statement, as well as any other documents that are part of the Client file. The statement is prepared in PDF format, and may be printed locally or downloaded and saved on the Client's computer.
- 4. Adobe Reader is a separate application produced by Adobe Systems Incorporated. Adobe Reader is a free software that allows users to view Portable Document Format (PDF) files and will be required to view the quarterly statements on the secure web site. Please call your agent if you have any problems getting or viewing your statements.
- The Client acknowledges that he/she may receive a paper copy of any documents delivered electronically from Candor at no cost if the Client contacts us at Tel:416-233-4108, Fax:416-233-0856, email:general@candorgroup.com or regular mail at 1494 Islington Avenue, Toronto, ON, M9A 3L5.
- 6. The quarterly account statements will be available for review or download from the Candor secure website from the Documents folder on a permanent basis, provided that the user has access to the secure web site.
- 7. The Client understands that he/she will be provided with a paper copy of any documents delivered electronically if electronic delivery fails.
- The Candor secure website is protected by SSL Secure Socket Layer, a communications protocol that acts to encrypt any Internet related communications occurring over the Internet. Clients viewing or downloading their statements from the dealer website are protected by SSL encryption; however Clients should ensure that they protect the confidentiality of their Log In information.
- 9. The Client understands that consent may be revoked or changed, including any change in the electronic mail address to which documents are delivered (if the Client has provided an electronic mail address), at any time by notifying Candor of such revised or revoked consent by telephone, fax, regular mail or electronic mail.
- 10. The Client understands that he/she is not required to consent to electronic delivery.

### ATTACHMENTS

Client Information Document	Investor Profile Questionnaire
Dealer Change Form	Locked-In Transfer Agreement
Corporate Resolution / Owner Entity	RESP Grant/Canadian Learning Bond
Third Party Determination Form	RDSP Grant/Canadian Disability Bond
Free/ Matured Unit Disclosure Form	Fund Company/Intermediary Application Form
Limited Trading Authorization Form (LTA)	T2033 / T2151 / TD2 Transfer
Power of Attorney Form	RESP Transfer
Accredited Investor Documents	TFSA Transfer
Trusted Contact Person	PAC



# **CLIENT RELATIONSHIP DISCLOSURE**

Candor Financial Group Inc. (CFG) is committed to making sure clients have a full understanding of their obligations as well as the obligations of the dealership and their agent with respect to service levels and cost. This disclosure provides you with information to assist you with understanding your relationship with Candor. The disclosure will describe, amongst other things, the products and services offered, your role as it relates to acknowledgement and requirements, and compensation information. Where there is a significant change to information in this disclosure that may have an effect on the nature of your relationship with Candor or your agent, Candor will take reasonable steps to notify you of the change in a timely manner. It is important that you, the client, provide a full and accurate description of your financial situation, investment objectives and risk tolerance to your agent in order for him/ her to best assist you with your investment goals and determine what products are suitable to help you achieve those goals. You should carefully review all account documentation, sales literature, fees and other documents provided by your agent.

# Nature of Advisory Relationship

When you open an account, you are establishing an Advisory relationship with Candor Financial Group Inc. which means that you are ultimately responsible for making investment decisions, but you may rely on the advice given by your agent. The agent is responsible for providing the client advice based on the investment objectives, risk tolerance and other personal circumstances that are communicated to the advisor. Candor agents are responsible for ensuring that investment recommendations are suitable for you. Candor agents have an obligation to deal with you in an ethical and professional manner. This includes, amongst other things, keeping your personal information confidential, having written procedures in place to ensure that you will receive a proper level of service and ensuring employee and Candor agents adhere to applicable regulatory and compliance rules. You should review all transaction confirmations and account statements carefully and immediately report errors, omissions, questions or concerns to your Candor agent. Candor agents are not allowed to borrow money from or lend money to clients under any circumstance.

### **Nature of Products and Services Offered**

CFG is an independent mutual fund dealer and a member of the Mutual Fund Dealer Association of Canada "MFDA", a self regulatory organization that regulates mutual fund dealers. Under the Provincial securities legislation and through your agent, we offer a wide variety of mutual funds products and may also offer some CDIC insured products through Canadian Banks such as Guaranteed Investment Certificates "GIC's" which is an investment product that offers a fixed rate of interest for a specific term. Both principal and interest payments are guaranteed.

A mutual fund is an investment product that provides a convenient way for persons to invest their money. The mutual fund uses this money to buy different types of investments on behalf of all of the investors. When investing in a mutual fund, you purchase units or shares in the fund, where each unit or share represents a share of the total pool. CFG does not have any proprietary (in house) products. No services are offered through CFG but your agent may independently offer services such as financial planning, income tax and accounting. Any services or products other than mutual funds are not the business or responsibility of CFG.

# **Procedures Regarding Handling of Cash and Cheques**

All cheques must be made payable to the Mutual Fund company or your Intermediary Self Directed Plan (B2B). WE DO NOT ACCECPT CASH OR CHEQUES PAYABLE TO CFG OR YOUR AGENT. Please contact our Compliance team at <u>compliance@candorgroup.com</u> or by phone if you are asked to make a cheque payable to your agent.

# Compensation - How we get paid

CFG may be paid a commission on your purchase of a mutual fund in addition to an ongoing commission (service or trailer fee) as long as you hold the investments. See our Dealer Compensation Disclosure for more details.

# **Content and Frequency of Reporting**

We will send you quarterly reports of all your accounts held at CFG as required under MFDA rules. These will be sent by electronic notification or by mail if we have not received your permission for electronic reporting. You will also have daily 24 hour access to our secure web site reporting through <u>candorgroup.com</u>. Your agent will provide you with a secure link and password.



# **Suitability of Orders**

Based on your signed account application and the information provided by you to your agent in your account application or the "Know Your Client" (KYC) update form, your agent will review all investment orders for suitability based on your stated investment objectives, risk tolerance and other personal information and circumstances and provide recommendations to help you achieve your financial goals. This may include a review of assets transferred into CFG and/or when your KYC or agent changes. Any trades that raise questions based on our suitability review will be returned to your agent for follow up with you. CFG has the discretion to reject any transaction requested by the client in their account(s) for eligibility, regulatory and/or legal reasons.

Securities legislation and MFDA rules require that each recommendation your agent makes must be suitable for you in relation to your investment objective, risk tolerance and other personal circumstances, often referred to as "KYC information". Factors taken into consideration when assessing the suitability of a recommendation to purchase, sell, or exchange any product or service, includes:

- Personal circumstances such as: age, marital status, employment and dependent information;
- Time horizon, which is the length of time that you expect, or are willing to hold, the majority of investments in your plan;
- Financial information, which includes your annual income and net worth.
- Investment knowledge, which reflects your understanding of investing, investment products and their associated risks. Investment knowledge is usually ranked as either limited, fair, good or sophisticated;
- Investment objectives, which are your desired results from investing and should relate to the type of investments that will be purchased; and
- Risk tolerance, which is the degree of risk you are willing to assume and can tolerate, taking into consideration financial ability, time horizon, cash requirement and emotional response.

# **Complaint Handling Procedures**

At Candor Financial Group Inc. we are committed to providing exceptional level of client services and products. We have procedures in place to handle any written or verbal complaints received from clients in a fair and prompt manner. This is a summary of those procedures, which we provide to new clients, as well as clients who have filed a complaint. This information is also available on our website at www.candorgroup.com.

# How to File a Complaint with Candor Financial Group Inc.

MFDA Member firms are responsible to you, the investor, for monitoring the actions of their representatives to ensure that they are in compliance with by-laws, rules and policies governing their activities. CFG will investigate any complaint that you initiate and respond back to you with the results of their investigation. Clients wishing to submit a complaint to CFG may submit their complaint to our head office by contacting the Compliance Department via email at <u>compliance@candorgroup.com</u>, or by mail, fax or phone. All complaints are forwarded to qualified compliance or supervisory personnel to be handled. We request clients to make their complaints in writing or by email where possible. In instances where clients have difficulty putting their complaint in writing, they should advise us so that we can provide assistance. For confidentiality reasons, we will only deal with the client or another individual who has the client's express written authorization to deal with us.

We will acknowledge receipt of complaints promptly, generally within five business days. In the acknowledgement letter, you will be provided with the name and contact information of the person who will be responsible for handling the complaint as well as a copy of the MFDA Client Complaint Information Form. We review all complaints fairly, taking into account all relevant documents and statements obtained from the client, our records, our Chief Compliance Officer, other staff members and any other relevant source. Once our investigation is completed, a written summary of the investigation will be prepared and forwarded to the client within 90 calendar days. If additional time is required for our investigation, the client will be notified in writing with an explanation as well as our best estimate of the final completion date. Our response may be an offer to resolve your complaint, a denial of the complaint with reasons or other appropriate explanations. Our Summary will summarize your complaint, our findings and will contain a reminder about your options with the Ombudsman for Banking Services and Investments (OBSI).

We will respond to communications you send us after the date of our response to the extent necessary to implement a resolution or to address any new issues or information you provide. Should we offer you a financial settlement to resolve your complaint, we may ask you to sign a release and waiver for legal reasons.

Clients may contact us at any time to provide further information or to inquire as to the status of their complaint by contacting the individual handling their complaint or by contacting Compliance at compliance@candorgroup.com. Any dissatisfaction with the outcome of the investigation will be acknowledged and further communicated with the client to the extent necessary to implement a resolution or to address any new issues or information provided.



You also have the right to contact the Mutual Fund Dealers Association of Canada ("MFDA"), which is the self regulatory organization in Canada to which your mutual fund dealer belongs. The MFDA investigates complaints about mutual fund dealers and their representatives, and takes enforcement action where appropriate. You may make a complaint to the MFDA at any time, whether or not you have complained to your mutual fund dealer.

- The MFDA can be contacted:
  - By completing the on-line complaint form at <u>www.mfda.ca</u>
  - o By telephone in Toronto at (416) 361-6332, or toll free at 1-888-466-6332
  - By e-mail at complaints@mfda.ca
  - o In writing by mail to 121 King Street West, Suite 1000, Toronto, ON M5H 3T9 or by fax at (416)361-9073

The MFDA does not order compensation or restitution to clients of Members. The MFDA exists to regulate the operations, standards of practice and business conduct of its Members and their representatives with a mandate to enhance investor protection and strengthen public confidence in the Canadian mutual fund industry.

# **Dual Occupation Disclosure**

Candor Financial Group Inc. is an independent Mutual Fund Dealer authorized to solicit and place orders for securities of mutual funds sponsored by many different financial organizations. Agents of Candor Financial Group Inc. are restricted solely to providing mutual funds and other financial products to their clients as licensed by the Ontario Securities Commission.

Activities include but not limited to Financial Planning, Tax Planning, Estate Planning, Succession Planning, Tax preparation and Consulting, and Insurance Planning may be undertaken by agents of Candor Financial Group Inc., but are neither the business nor the responsibility of Candor Financial Group Inc.

Your agent may have other gainful occupation or "outside business activity" if that occupation is permitted and approved by Candor Financial Group Inc. You should be aware that your agent may provide other products or services that are outside of his or her securities related business activities that are not part of Candor's business activities. Candor assumes no responsibility or liability in connection with any other gainful occupations or outside business activities engaged in by your agent. You will be asked to sign a Dual Occupancy Acknowledgement with your agent if they engage in outside business activities.

# **Our Privacy Policy**

Candor Financial Group Inc. values you as a client and your business and we thank you for your confidence in choosing our firm as your source of advice and products. We are committed to protecting the privacy, confidentiality, accuracy, and security of your personal information that we collect, use, retain and disclose in the course of providing you with superior products and services. As our client, you trust us with your personal information. We respect that trust and want you to be aware of our commitment to protect the information you share in the course of doing business with us. Knowing you helps us to understand your wealth management needs, communicate effectively, and provide you with suitable services and products.

#### Your rights as they pertain to your personal information:

- You have the right to know why an organization collects, uses or discloses your personal information
- You have the right to expect an organization to handle your information reasonably and not to use it for any other purpose other than to which you consented.
- You have the right to know who an organization is responsible for protecting your information
- You have the right to expect an organization to protect your information from unauthorized disclosure
- You have the right to inspect the information an organization holds about you and make sure it is accurate, complete and current
- You have the right to expect an organization to destroy your information when requested or when no longer required for the intended purpose
- You have the right to confidentially complain to an organization about how it handles your information and to Privacy Commissioner of Canada if need be.

# How we Collect, Use and Disclose Your Information

When you do business with us, you share personal information so that we may provide you with products and services that best meet your needs. We assume your consent for our firm to use this information in an appropriate manner. We may use and disclose this information in order to:

- Communicate with you in a timely manner
- Assess your application for investment, Insurance and other services available to you by our firm
- Evaluate claims and underwriting risks when required
- Detect and prevent fraud
- Analyze business results
- Act as required or authorized by law



### What We Will <u>NOT</u> Do With Your Information

We will not sell client information to anyone, nor will we share client information with organizations outside of our relationship with you that use it to contact you about their own products or services.

### We Strive to Protect Your Personal Information

All employees, associated advisors and suppliers who are granted access to client records understand the need to keep this information protected and confidential. They know they are to use the information only for the purposes intended. This expectation is clearly communicated. We have also established physical and system safeguards along with proper processes to protect client information from unauthorized access for use.

### **Your Privacy Choices**

You may withdraw your consent at any time (subject to legal or contractual obligations and on providing us reasonable notice) by contacting our head office. Please be aware that withdrawing your consent may prevent us from providing you with requested products or services and may have serious consequences.

# **ELECTRONIC TRANSMISSION OF PRIVATE INFORMATION**

Candor Financial Group Inc. will not send private client information via email or facsimile or other "electronic means" without client consent. Clients will be deemed to have consented to the use of electronic means in order to receive information via email or facsimile. If a client specifically states that he/she does not want to have private information returned via electronic means, the client's wishes will be honored, and alternative methods will be used, such as Canada Post or courier.

#### **Risk Disclosure**

You understand that fax and email are not secure means of communication and that Candor does not use encryption or digital signatures for incoming or outgoing email. If you do not revoke your consent you assume full responsibility for the risks of doing so which includes but are not limited to:

- Someone other than the intended recipient could receive, intercept, read, retransmit or alter your messages;
- Messages could be lost, delivered late, or not received;
- Someone could send unauthorized messages under your name or your identity;
- Computer viruses could be spread by e-mail causing damage to computers, software or data. Candor therefore recommends that all clients use up-to-date virus-checking software.

Please note that your Candor Agent will never ask you to email transfer money as a form of settlement.

# **Dealer Compensation Disclosure**

Candor Financial Group Inc. is an independent dealer authorized to solicit and place orders for securities of mutual funds and other financial products sponsored by many different financial organizations. In performing our services on your behalf, we may be eligible to receive compensation from one or more sources, as described below. Your agent will give you a complete explanation of the compensation he or she will receive if you buy securities of a mutual fund or other financial products. In recommending a mutual fund or other financial products purchase to you, it is our responsibility to ensure that the one selected is suitable for your specific investment objectives, your financial position and the level of risk, you are willing to assume, regardless of the nature of source of compensation we will receive from the purchase transaction.

A summary of fund expenses, investor expenses and all dealer compensation offered is required to be set out on the inside front cover of each fund prospectus, with such items more fully explained in the text of the prospectus. We recommend that you read the prospectus carefully before investing and retain it for future reference, together with all other information pertaining to your investment provided by our company or by the fund. Similar disclosures are set out in offering memorandums for other financial products. The following information summarizes the various categories of dealer compensation available to distributors of mutual fund securities and other financial products:



#### Front-Load Funds

Funds which are sold on a sales charge basis ("front-end funds") may require the deduction of a sales commission from the amount of your purchase order. This amount is agreed upon with you agent and may range from 0% - 5% of the total purchase. The net amount of your investment is then invested in securities of the fund at net asset value.

#### **Deferred-Load Funds**

Funds which are sold on a deferred sales charge ("deferred-load funds") require no deduction from the amount of your purchase order at the time of purchase, but your investment may be subject to a redemption charge if the securities which you purchased are redeemed within a specified time after purchase. Under the deferred charge method of purchase, the distributing dealer receives a sales commission at the time of purchase arranged by the sponsor.

#### Service Fees (Trailer Commissions)

Service fees (also known as "trailer commissions") are generally paid by the fund. Service fees encourage dealers to provide on-going services to their clients after the date of purchase, for which no sales commission would otherwise be received. Some fund sponsors do not pay service fee to dealers.

#### **Fee Based Account**

In a Fee Based account you pay a fee based on a percentage of the value of the money you have invested in the account. If you are in a Fee Based account, your dealer will not receive a trailer commission and you will not be charged any sales commissions. Since no trailer fee is paid by the fund, the MER of funds held in a fee based account should be lower than the same mutual fund held in a non-fee based account.

#### **Other Sales Incentives**

Many fund sponsors also provide additional sales incentive compensation to dealers to promote distribution of their sponsored funds. Common sales incentives include: marketing support programs provided for reimbursement of advertising or promotional expenses incurred in the solicitation of fund sales; sales conferences and education seminar programs held at locations in Canada or the United States; and merchandise prize and gift programs. If you have any questions concerning this disclosure statement, please speak with your agent.

You are encouraged to speak with your agent about how you are charged fees and which fee option is best for you given the value of your account and the services you receive.

# **ACCOUNT AGREEMENT**

In consideration of Candor Financial Group Inc. opening one or more accounts for me, I acknowledge and agree that:

- 1. I am responsible for paying all fees and commissions charged by Candor with respect to my account.
- 2. Candor has the right to reject any of my instructions through compliance or any other means as well as refusing to act upon instructions if the sender cannot be confirmed.
- 3. Candor is not responsible for delays in execution of orders due to failure of order transmission or communication systems or for any other cause beyond its reasonable control or anticipation.
- 4. It is my responsibility to review my account statements, trade confirmations and other communications and notify Candor in writing of any errors.
- 5. I will promptly notify Candor in writing of any changes to my account, such material changes or other non financial changes.
- 6. All transactions within my account are subject to the rules and regulations of the securities industry, including applicable self-regulatory organizations.



ALL OF THE PERSONAL INFORMATION THAT YOU PROVIDE TO CANDOR FINANCIAL GROUP INC. WILL REMAIN CONFIDENTIAL UNLESS OTHERWISE PERMITTED BY YOU OR REQUIRED BY LAW OR THE RULES OF A RECOGNIZED SECURITIES REGULATOR OR SELF REGULATORY AUTHORITY TO DISCLOSE THE INFORMATION.

CLIENT INITIALS:	JOINT CLIENT INITIALS:	A SIGNED COPY OF THIS APPLICATION AND DEALER DISCLOSURE DOCUMENT
K Client Signature	Date (MM/DD/YYY)	X Joint Client Signature Date (MM/DD/YYY)
K Client Name		X Joint Client Name
AGENT'S USE ONLY		
Comments:		
Known client since (MM/I	DD/YYY) Have you met th	e client face to face? Yes No (If No, Please Explain)
Are you registered in the	province where the client(s) resides? Ye	s No Referral source:
Was an Investor Profile C	Questionnaire used to determine plan KYC info	rmation? Yes No (if yes, please submit with plan application for approval
Do you have an interest i	n the account other than Commissions?	No Yes (if yes, explain)
Do you have a direct or	indirect interest in the Account other than an ir	nterest in commissions charged? No Yes (If yes, please give details below)
Has a Credit Check bee	n done? No Yes; If yes, what was the	result? Acceptable Not Acceptable

Date (MM/DD/YYY)